

Providing Proven Solutions in:

Practice Management Consulting

Practice Integration & Mergers

Practice Valuation & Brokerage

Practice Privatization

Strategic Planning

Physician Manpower Assessments

Physician Recruitment

Human Resource Management

Physician Dispute Resolution

Hospital Contract Negotiations

Payer Audits & Negotiations

Payer & Hospital Contract Negotiations

Litigation Support

Clinical Laboratory Consulting

Hospital Management Consulting

Nursing Home Management Consulting



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WHO WE ARE

❖ We are...

- > Tenacious advocates for our clients; and,
- Pragmatic advisors offering hard-nosed assessments, negotiations, and consulting services.

* We have...

- > Over thirty-seven years of healthcare management, finance, and consulting experience; and,
- > Outstanding healthcare and academic credentials.

❖ We support...

- Medical Practices;
- > Hospitals;
- > Nursing Homes; and,
- Clinical Laboratories.

❖ We offer...

- **▶** Operational Consulting;
- > Strategic Consulting;
- > Transitional Consulting;
- Physician-Relations Consulting;Dispute Resolution Services; and,
- > Litigation Support Services.

* We provide...

- > Proven and cost-effective solutions derived from years of collective experience in all aspects of healthcare management;
- > Straightforward contracts with a fair cancellation clause;
- > Detailed monthly invoices for hourly-paid assignments; and,
- > Extensive letters of reference from other healthcare providers.

* We guarantee...

- > Complete integrity;
- > Absolute candor; and,
- > No undisclosed conflicts of interest.